

## Press Release

Contact: Kristina Kunkle  
(443) 320-2233 x7137  
[kristina.kunkle@autani.com](mailto:kristina.kunkle@autani.com)

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### **Autani Installs Fully Networked TLED Installation Using EasySmart**

Columbia, MD – Autani, LLC, a proven leader in building controls and IoT, has performed the first centrally networked TLED installation using the Philips InstantFit T8 tubes with EasySmart technology. The project uses market-leading systems from Autani and retrofit smart Philips LED tubes from Signify (formerly Philips Lighting) to offer an innovative solution for updating a building’s existing fluorescent lighting system to an open, IoT-based network featuring LEDs.

“We have created a simple way to update fluorescent lighting that supports centralized management and reporting,” said Scott Metker, COO of Autani. “Networked controls allow facility managers to both save money and easily reconfigure the building remotely as future needs and technology change.”

Utilizing Philips InstantFit LED T8 lights with EasySmart technology in combination with Autani’s EnergyCenter building control software, Autani retrofitted the existing fluorescent lighting in the residence halls of a Nashville, TN-based university to create a wireless network of LED fixtures throughout each building that responds to centralized scheduling and provides an estimated 53% reduction in energy cost.

“We’re excited to partner with Autani in providing open standards connect-ready lighting for smart buildings,” said Peter Soares, Director of Connected LED Lamps at Signify. “By offering product choices that fit seamlessly into smart building ecosystems and masterfully pair with Autani’s control software, we are providing lighting technologies that are more accessible for more customers across various industries.”

#### ***About Autani, LLC***

Autani, LLC ([www.autani.com](http://www.autani.com)) is a Building Automation Provider with a proven track record of reducing energy consumption while providing the analytics to power next-generation building management applications. At the core of our product offering is EnergyCenter, an open standards appliance that connects Lighting, Metering, HVAC, Refrigeration and Sensors to control, monitor and verify energy consumption through a single, powerful system with either wireless or wired connectivity. Autani’s IoT platform provides data warehousing and visualization capabilities for connected sensors and control points. For existing and new properties of nearly any size, Autani’s easy-to-understand dashboard and analytics tools empower facility managers to optimize energy use, identify process inefficiencies, and improve space utilization. A pioneer in the Internet of Things movement, Autani has been developing and delivering IoT solutions since 2007. Autani was founded in 2006 and is based in Columbia, MD. All of Autani’s energy management solutions are designed and manufactured in the USA.



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